

SACHS 5TH

BENEFIT AUCTIONS

Why Should You Hire a Benefit Auction Specialist for your Charity Auction?

***The Answer is Very Simple...
Higher Bids and More Revenue!***

Lorraine is a seasoned auctioneer. With Lorraine's expertise and experience, she will develop and keep up the momentum of your auction. As a result, your auction will be more exciting and fun!

A great auctioneer has the ability to read the audience, and can motivate even the most lackluster bidder. A great auctioneer not only has an in depth knowledge of her craft, she is also an entertainer. Again, this results in more revenue from your auction.

Lorraine is such an Auctioneer!

Please take the time to review her bio and the charity auctions she has auctioned.

It is well worth the investment to hire a Professional Auctioneer that has the experience and credentials in Benefit Auctions.

We promise, it will be well worth your time to contact Lorraine.

Sachs 5th Real Estate and Auction
225 N. Main Street, Belen, New Mexico 87002
Mailing Address: 840 M.C. Baca Ln, Belen NM 87002
Ph: 505.864.8081 - Website: Sachs5th.com



Lorraine Sachs Garcia

National Auctioneers Association
Member Since 1996

Four Designations:
CAI, AMM, BAS, CES

Contact Lorraine!
Off: 505.864.8081
Cell: 505.453.1879
Email:
LorraineSachsGarcia@gmail.com



MEET LORRAINE SACHS GARCIA

Lorraine is a lifelong resident of Belen, New Mexico. The Sachs family first settled here in the 19th century. In 1953 Pilar Sachs, the Grandfather of Lorraine, opened Sachs Appliance in downtown Belen. Later her father, Marty, took over the business. Lorraine and her husband Anthony, founded Sachs 5th in 1998. They later purchased the building where her father and grandfather had the appliance business. It is now the home of Sachs 5th Real Estate and Auction.



LORRAINE ~ THE AUCTIONEER



Lorraine has over 30 years experience in the estate industry. She has been auctioning since 1994 and joined the National Auctioneers Association (NAA) in 1996. She has acquired 4 NAA designations, CAI, Certified Auctioneers Institute, AMM, Auction Marketing Management, BAS, Benefit Auction Specialist, and CES, Certified Estate Specialist. All these designations require considerable education. Plus, the Auctioneer must meet experience requirements for each designation. Continuing education is also required to retain



these designations.

NATIONAL AUCTIONEERS ASSOCIATION (NAA) ~ LORRAINE'S DESIGNATIONS



CAI – Certified Auctioneers Institute

A three-year program in which attendees spend a week each year on site at Indiana University.



AMM – Auction Marketing Management

A marketing designation with a decidedly technological focus, reflecting today's auction world.



BAS – Benefit Auction Specialist

BAS professionals have completed extensive training on the principles of fundraising to enhance a gala or benefit auction event.



CES – Certified Estate Specialist

These professionals have completed extensive training on various methods of liquidating personal property with a primary focus on estate auctions.

For a detailed description of these designations, visit the NAA website, www.Auctioneers.org – Rollover the BUYERS/SELLERS tab & then click on Auctioneer Designations on the drop down list.

The NAA Designation Badges

Click on each one for more information



LORRAINE ~ THE AUCTIONEER, CONT.

PROFESSIONAL RINGMEN'S INSTITUTE (PRI) ~ LORRAINE'S CERTIFICATION



PRI Certification

The PRI Certification consists of three days of intensive individual training to develop the skills used by Professional Ringmen (Bid Spotters). Candidates must successfully complete both a written and verbal examination.



LORRAINE ~ THE REALTOR®

Lorraine is a licensed Realtor® in the State of New Mexico.

She is the owner of Sachs 5th Real Estate and Auction, and the Designated Qualifying Broker.

She is a member of GAAR (Greater Albuquerque Association of Realtors® MLS), CARNM (Commercial Association of Realtors® New Mexico), and SFAR (Santa Fe Association of Realtors®).

If you are looking to buy or sell real estate, contact Lorraine. If you are thinking about auctioning real estate, definitely contact Lorraine



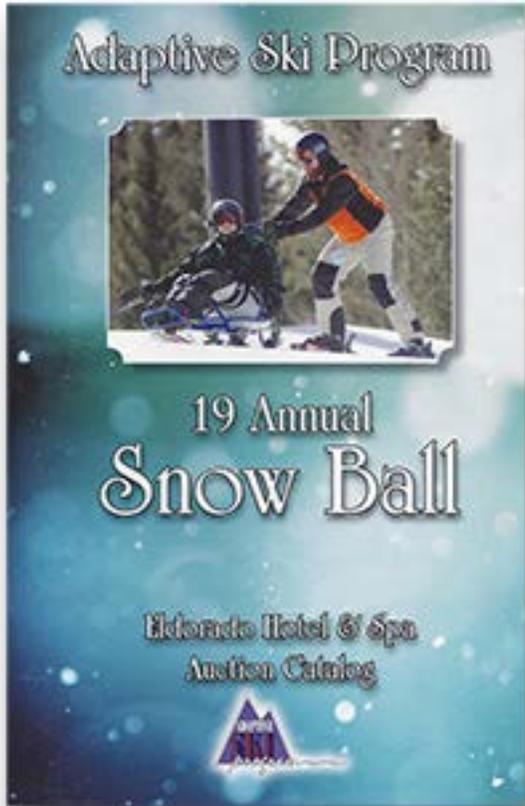
Lorraine has been the Auctioneer for the Following Benefits:

- **Adaptive Ski Program Snow Ball**
- **Barrett Foundation's Annual Gala**
- **American Cancer Society Coaches Vs. Cancer Gala and Relay for Life Purse Auctions**
- **Presbyterian Healthcare Foundation Galas**
- **New Day Youth and Family Services**
- **Montezuma Ball**
- **UNM Development and Disability Center**
- **St. Mary's School Annual Fall Fest Fundraiser**
- **Cottonwood School's Annual Auction**
- **Manzano Day School**
- **Chabad of New Mexico Annual Gala**
- **UNM Valencia Gala**
- **El Ranchito de los Ninos Charity Cruise Auction**
- **St. Pius X and the Amado & J.B. Pena Foundation**
- **St. Pius X High School Foundation**
- **The Archbishop's School Fund**
- **Seed Institute Art Auction**
- **Saint Mary's 90th Aniversary Gala
Roaring '20s Celebration**

With Lorraine's expertise and experience, she will develop and keep up the momentum of your auction. As a result, your auction will be more exciting and fun!

Your auction will get higher bids, and your benefit will receive more revenue. It is well worth the investment to hire a Professional Auctioneer that has the experience and credentials in Benefit auctions.

Continue to View the Various Benefit Auctions!



Adaptive Ski Program Snow Ball

Auction to Benefit the Adaptive Ski Program

Lorraine Sachs Garcia, Auctioneer

ADAPTIVE SKI SPORTS PROGRAM NEW MEXICO

The mission of the Adaptive Sports Program is to enhance the lives of children and adults with disabilities through outdoor recreation.

The Adaptive Ski program has special equipment made to help people living with disabilities or critical illnesses enjoy outdoor sports year-round. In the winter they provide ski and snow board lessons. Because skiing is a gravity driven sport, even the least mobile candidate can enjoy the thrill that comes from being on the slopes.

The Adaptive Ski Program also hosts lake events featuring water skiing, inner tubing, wakeboarding, canoeing, kayaking, standup paddle boarding, and lots of swimming.

Barrett Foundation's 17th Annual Gala

Auction to Benefit Homeless Women and Children

Lorraine Sachs Garcia, Auctioneer

BARRETT FOUNDATION

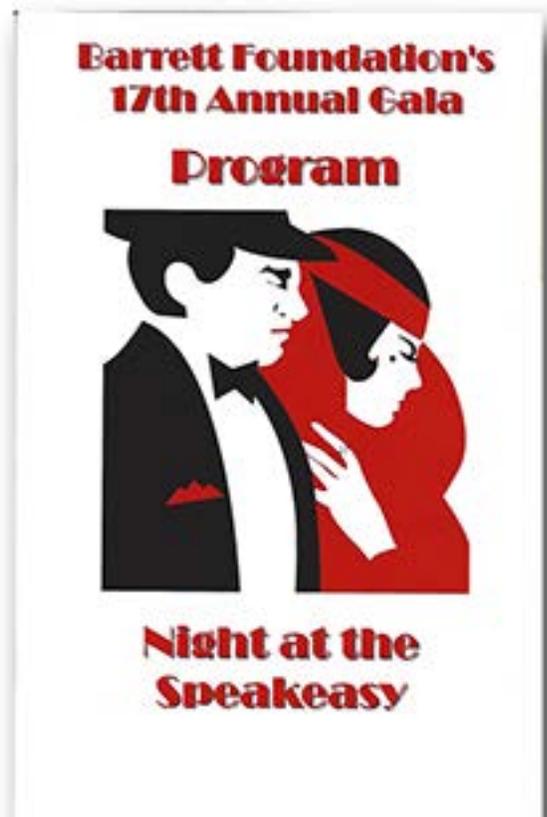
Building Futures for Women and Children

The Barrett Foundation helps homeless women and children begin building better lives. Women and children are the fastest growing segment of the homeless population, and the most vulnerable. The goal of the Barrett Foundation is to help women break the cycle of homelessness. While providing emergency shelter is important, it is through a wide range of services provided that enable women to build a more stable life for themselves, and their children.

The Barrett Foundation helps women move from homelessness to independent living.

Founded By: Brother Mathias Barrett

Mission: To provide housing and supportive services to homeless women and children who are striving to break the cycle of homelessness.



American Cancer Society Coaches Vs. Cancer Gala and Relay For Life Purse Auction

Two Separate Fundraising Events

Lorraine Sachs Garcia, David A. Garcia, Auctioneers



AMERICAN CANCER SOCIETY MISSION STATEMENT

The American Cancer Society is the nationwide, community-based, voluntary health organization dedicated to eliminating cancer as a major health problem by preventing cancer, saving lives, and diminishing suffering from cancer, through research, education, advocacy, and service.

AMERICAN CANCER SOCIETY COACHES VS. CANCER GALA

Lorraine Sachs Garcia, David A. Garcia Auctioneers

A nationwide collaboration between the American Cancer Society and the National Association of Basketball Coaches. The initiative leverages the personal experiences, community leadership and professional excellence of basketball coaches nationwide to increase cancer awareness and promote healthy living through year-round awareness efforts, fundraising activities, and advocacy programs.

Since 1993, this national partnership has raised nearly 40 million dollars to support the American Cancer Society.

RELAY FOR LIFE PURSE AUCTION

Lorraine Sachs Garcia, David A. Garcia, Auctioneers

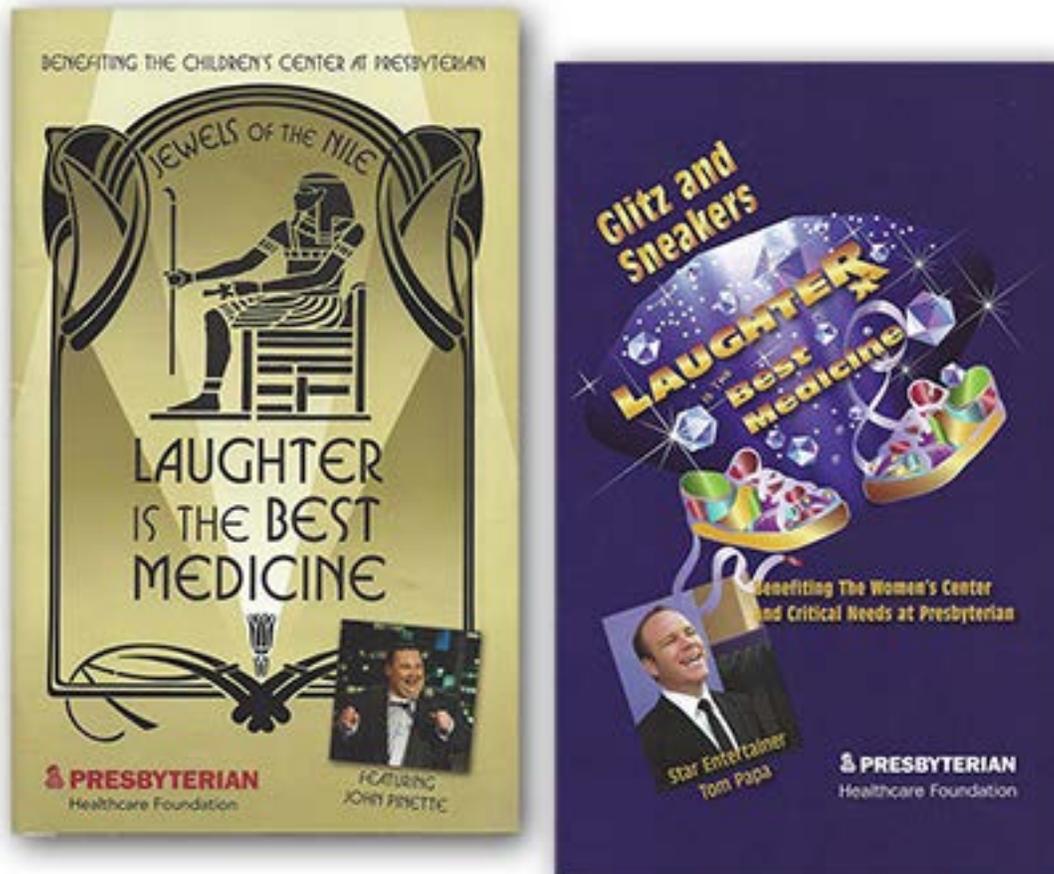
This auction featured hundreds of designer, name brand purses with valuable gift certificates inside for various, undisclosed, high-end advertised prizes. The ultimate "Grab Bag." The grand prize was a 32" flat screen high definition television! The auction was held on the football field during the Relay for Life event.

The format for this auction was suggested by Lorraine. It was well received, and immensely successful!

Presbyterian Healthcare Foundation Galas

Two Separate Fundraising Events

Lorraine Sachs Garcia, Auctioneer



PRESBYTERIAN HEALTHCARE FOUNDATION

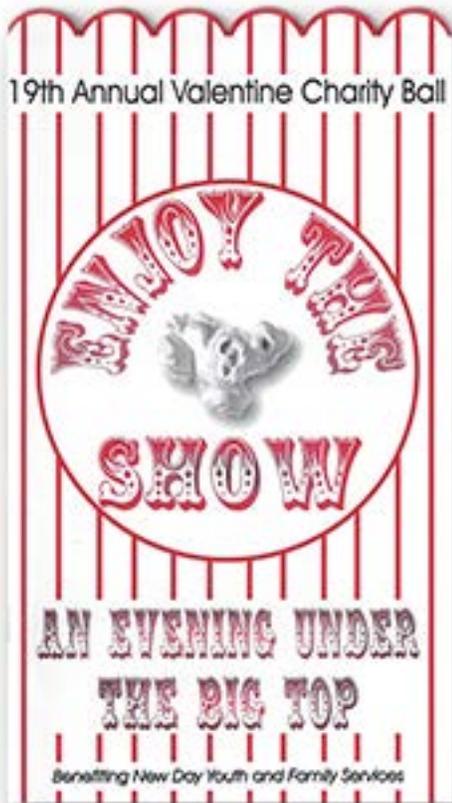
Presbyterian Healthcare Services has been delivering non-stop care, expertise, comfort and compassion around the clock for over a hundred years. Today Presbyterian comprises eight hospitals and over 9,400 employees working toward one goal – delivering exceptional healthcare to hundreds of thousands of patients across New Mexico. The Presbyterian Healthcare Foundation is committed to assist financially in the realization of this goal.

LAUGHTER IS THE BEST MEDICINE BENEFITING THE CHILDREN'S CENTER AT PRESBYTERIAN

The net proceeds were used to design, build and furnish a Ronald McDonald Family room at Presbyterian Downtown for the families of hospitalized children. This special space provides sleeping quarters, laundry facilities, a kitchen and other amenities to provide families a place of solace during a very difficult time. All the while being just steps from their child's hospital room.

LAUGHTER IS THE BEST MEDICINE BENEFITING THE WOMEN'S CENTER AND CRITICAL NEEDS AT PRESBYTERIAN

The Women's Center at Presbyterian provides a lifetime of comprehensive care, professional support and educational resources to women of all ages. The Women's Center cares for women throughout their lives.



New Day Youth and Family Services Valentine Charity Ball

Auction to Benefit New Day Youth & Family Services
Lorraine Sachs Garcia, Auctioneer

NEW DAY YOUTH AND FAMILY SERVICES

New Day provides support services for at risk youth and homeless families. New Day was originally founded in 1975 as the only shelter for runaway and homeless youth in Albuquerque. New Day now provides shelter, education, counseling, case management, family services, and community outreach to those at risk.

Montezuma Ball Celebrating New Mexico Traditions

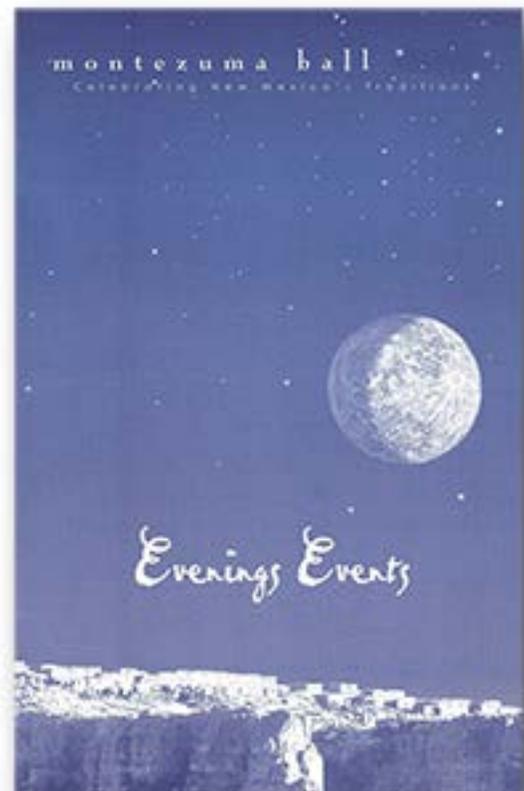
Auction Benefits Three Foundations
Lorraine Sachs Garcia, Auctioneer

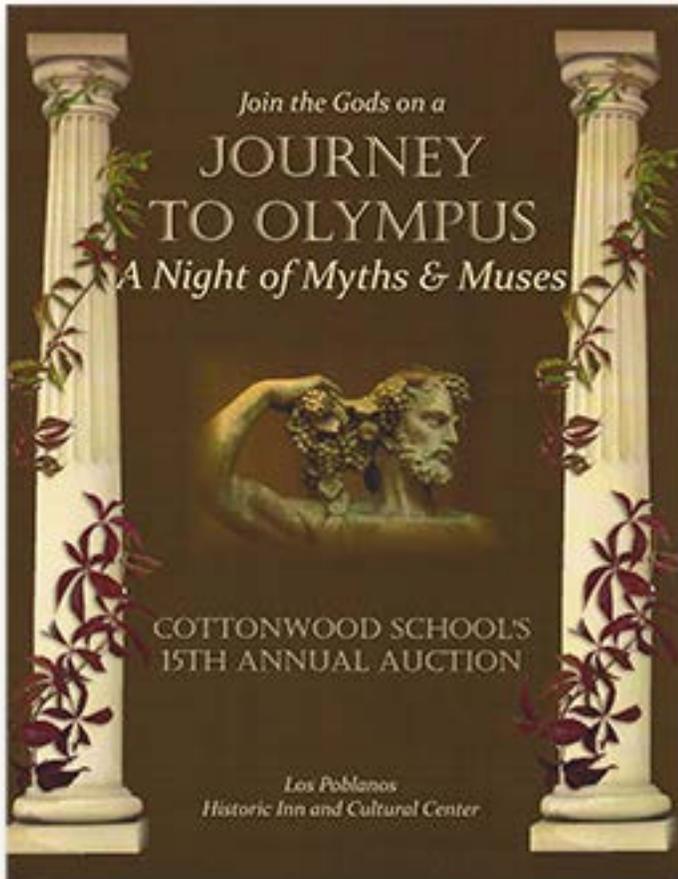
PROCEEDS BENEFIT:

Make-A-Wish Foundation: Make-A-Wish Foundation of New Mexico fulfills the wishes of children between the ages of 2 and 18 years old who have a medically diagnosed life-threatening illness. The New Mexico Chapter has granted more than 600 wishes. Monies from the Ball are used toward fulfilling the wishes of New Mexico's children.

TVI/CNM Foundation: The Foundation's role is to provide scholarships, emergency funds, and services to eliminate the barriers that prevent students from attending college for a degree or career training. Monies from the Ball are matched by the U.S. Department of Education to fund an endowment for first generation, low income minority students.

New Mexico Multi-Cultural Foundation: The New Mexico Multi-Cultural Foundation preserves and promotes the traditional arts and cultural heritage of New Mexico. Programs include the "Legends of New Mexico Museum" which features exhibits on the individuals and groups who have made significant contributions to the history and cultural heritage of New Mexico.





Cottonwood School's Annual Auction

Auction to Benefit School's Scholarship Fund

Lorraine Sachs Garcia, Auctioneer

COTTONWOOD SCHOOL

This is a Benefit for Cottonwood's School Scholarship Fund.

Manzano Day School Gala in the Garden

Auction to Benefit Scholarship Fund

Lorraine Sachs Garcia, Auctioneer

MANZANO DAY SCHOOL BENEFIT AUCTION

This auction benefits the Manzano Day School's Scholarship Fund and Physical Education Facility



Chabad of New Mexico Gala

Auction to Benefit Chabad Social Services

Lorraine Sachs Garcia, Auctioneer

CHABAD OF NEW MEXICO



Building a Brighter Tomorrow

Chabad of New Mexico offers a wide array of Social Services, Outreach and Educational Programs, as well as a Synagogue, Social and Learning Center, open to everyone regardless of affiliation or level of Jewish observance.

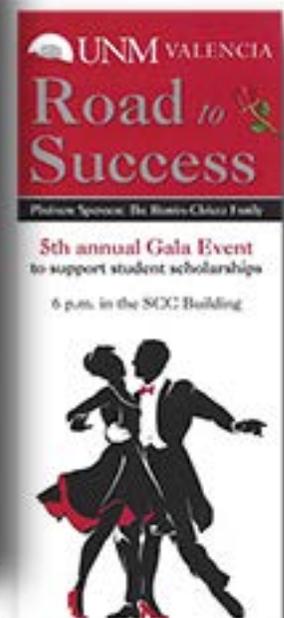
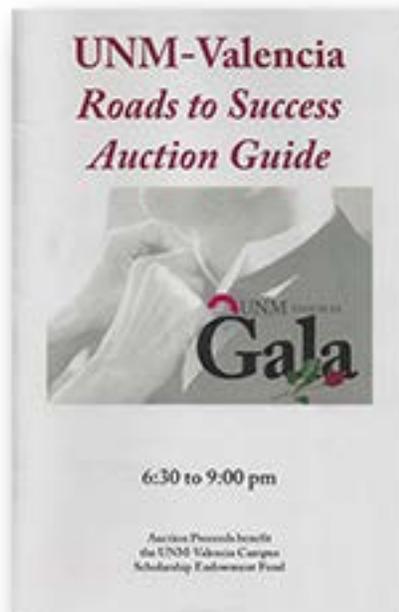
UNM Valencia Gala

Roads To Success Auction

Lorraine Sachs Garcia, Auctioneer

UNM VALENCIA CAMPUS SCHOLARSHIP ENDOWMENT FUND

Every dollar in proceeds from the auction event is matched 1:1 with the U.S. Department of Education. Many of UNM Valencia students are the first in their family to attend college. They start this endeavor later in life, often making sacrifices so that they can have a brighter future. Their success has a widening circle of impact for the community. Many scholarships have been awarded and students receiving them have graduated within 3 years of their receipt and some transferred to a four-year university.

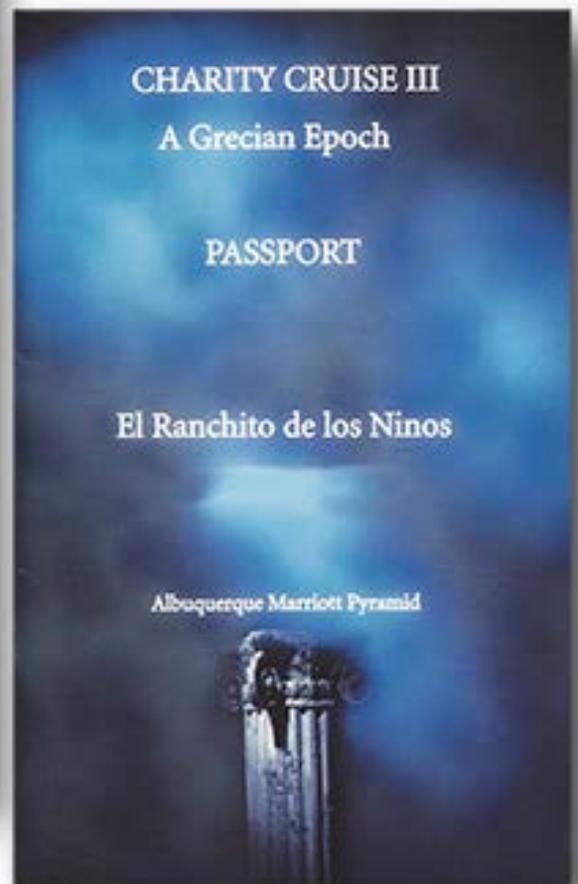
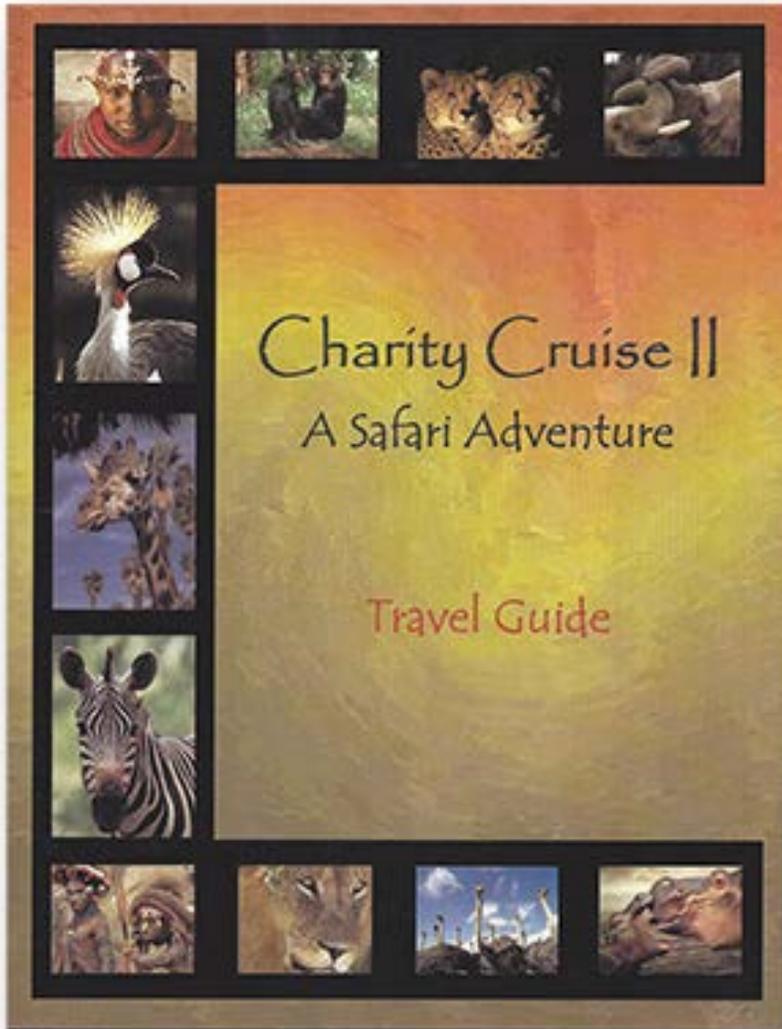


El Ranchito de los Ninos Charity Cruise Auctions

Two Separate Auctions to Benefit the Children's Home

Lorraine Sachs Garcia, Auctioneer

EL RANCHITO DE LOS NINOS CHILDREN'S HOME



About El Ranchito de los Ninos Children's Home

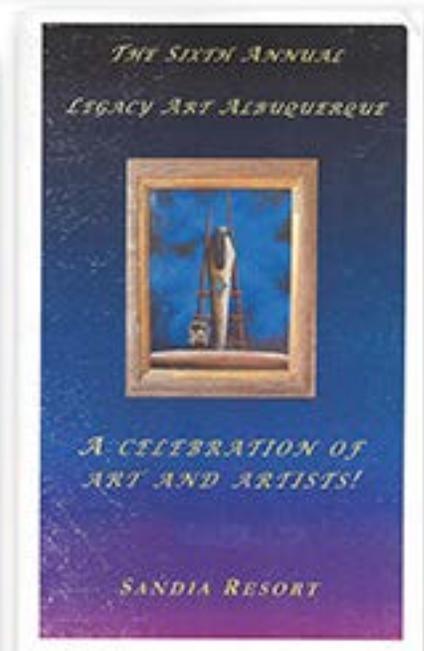
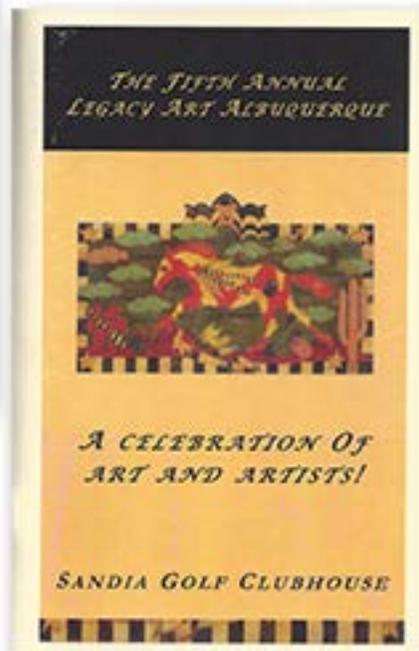
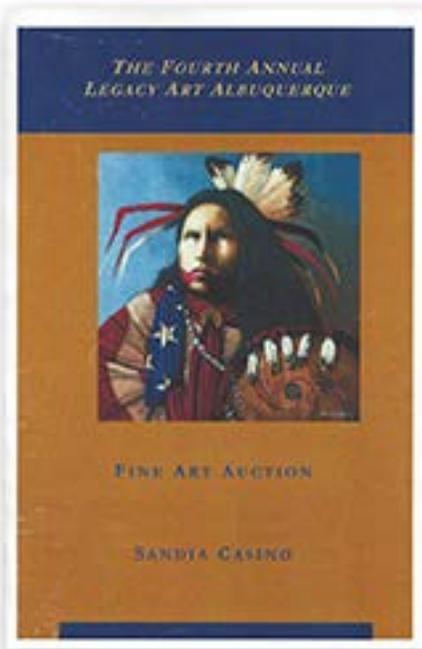
El Ranchito de los Ninos children's home was established in 2002 to provide a permanent home for children whose parents are unable to care for them. They provide a safe and loving environment where children can thrive in a stable and supportive family farm setting, through childhood into adulthood. Education, personal responsibility, growth, spirituality, and charity to others guide them to strive to provide a successful alternative to displacement.

As an alternative to State foster care, El Ranchito de los Ninos strives to keep siblings together, and keep families connected when it is not possible for them to live together. These children live lives that can never be the same as being with their family, but El Ranchito de los Ninos is the safe harbor from fear and chaos.

St. Pius X and The Amado & J.B. Pena Foundation

Legacy Art Albuquerque - Four Separate Auctions
Lorraine Sachs Garcia, Auctioneer

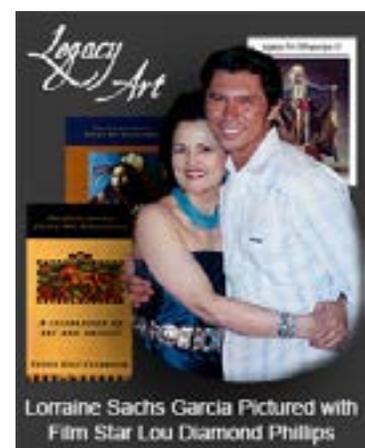
LEGACY ART ALBUQUERQUE
"ART HAS HEART"

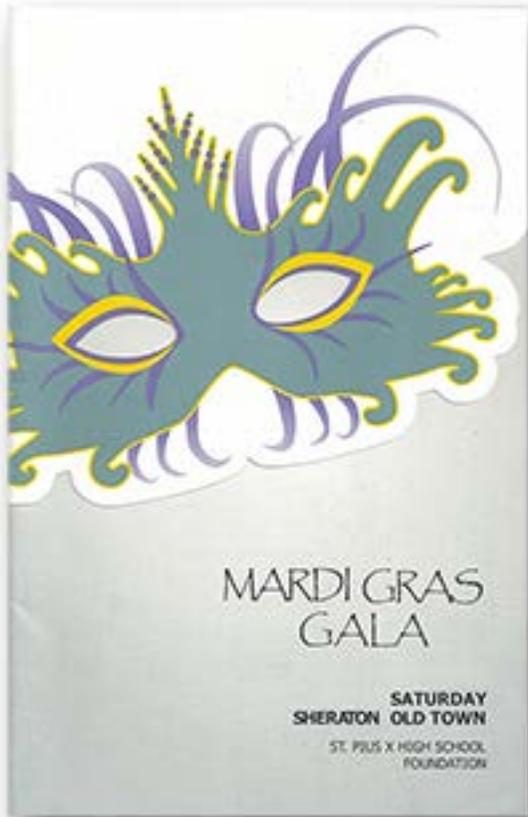


A Celebration of Art and Artists

These auctions benefit educational foundations which have provided scholarships and grants to aspiring students in many fields of study helping young people to achieve a brighter future through education.

Art Has Heart partnered with St. Pius X High School for these auctions. These auctions featured renowned artists. Not to mention a celebrity, at all four auctions!





St. Pius X High School Foundation Mardi Gras Gala

Auction to Benefit the Scholarship Fund

Lorraine Sachs Garcia, Auctioneer

ST. PIUS X HIGH SCHOOL FOUNDATION

Proceeds from the auction Benefit
Educational Scholarships.

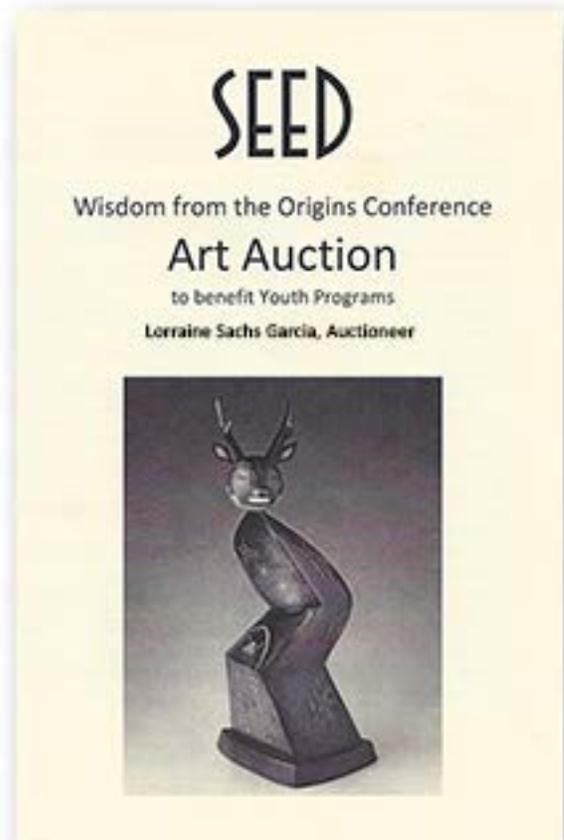
SEED Institute Art Auction

Auction to Benefit Youth Programs

Lorraine Sachs Garcia, Auctioneer

AUCTIONS BENEFITS YOUTH PROGRAMS

The SEED Institute believes in the importance of developing our youth now because they will be our future leaders. All of the youth programs are designed to engage youth in developing a wise and sustainable future for us all..



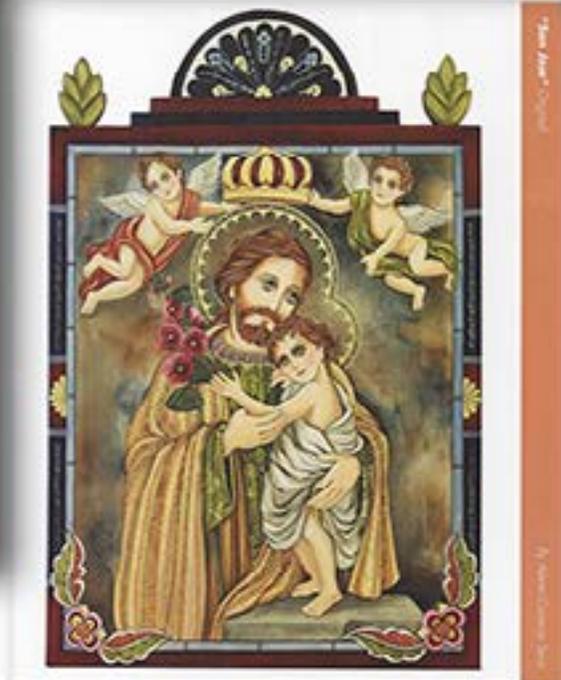
An Evening with the Archbishop Michael J. Sheehan

Four Separate Auctions

Lorraine Sachs Garcia, Auctioneer

THE ARCHBISHOP'S SCHOOL FUND

Auction proceeds to Benefit the Scholarship Fund.





Saint Mary's 90th Anniversary Roaring '20s Celebration

*Auction to Benefit the Renovation and
Expansion of St. Mary's Catholic School*

Lorraine Sachs Garcia, Auctioneer

ST. MARY'S CATHOLIC SCHOOL - BELEN, NM

Saint Mary's Catholic School is an institution of excellence and faith educating the children of Valencia County since 1927.

Much of the school building dates back to that original structure that opened in 1927. Ninety years of children's hands and feet, voices and minds, prayers and songs, have left their loving imprint.

The time had come for important work to be done.

The Saint Mary's 90th Anniversary Celebration benefited the renovation and expansion of Saint Mary's School buildings.



On Stage ~ Gala Auction





Your Benefit Auction Is Important!



You endeavor to obtain funds to help those who benefit from your cause. Your charity works hard all year long to raise funds for your purpose.

Lorraine understands this. — She can use her expertise and talent to make your auction as successful as possible.

Lorraine is a seasoned auctioneer. With Lorraine's expertise and experience, she will develop and keep up the momentum of your auction. As a result, your auction will be more exciting and fun!

Lorraine has the ability to read the audience, and can motivate even the most reluctant bidder. A great auctioneer not only has an in depth knowledge of her craft, she is also an entertainer. This is important. If your audience is having a good time, they are more willing to bid!

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